CUSTOMER ANALYSIS WORKSHEET



						PLAN	PLANNED OWNERSHIP & DRIVING HABITS					
PREPARED FOR:						YEAR	YEARS:			KM:		
	I						I					
	1	2	3		5				9	10	YRS	
											KM DRIVEN	
				(YEARS OF	OWNERSHIP AT	ND KILOMETR	ES DRIVEN)					
NOTES:							REMEMBER					
							FACTORY WARRANTIES EXPIRE, BREAKDOWNS OCCUR AND REPAIRS CAN BE EXPENSIVE.					